



Divgi TorqTransfer Systems

Divgi TorqTransfer Systems Limited
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Ref.: DTTS/Sec/23-24/58

August 16, 2023

To, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001 BSE Scrip Code – 543812	To, National Stock Exchange of India Limited, "Exchange Plaza" 5th Floor, Plot No. C-1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400051 NSE Scrip Code - DIVGIITTS
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Sub: Investor Presentation

Ref.: Regulations 30 of the SEBI LODR Regulations, 2015.

Dear Sir / Madam,

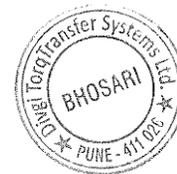
Pursuant to Regulation 30 and other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("LODR Regulations"), please find enclosed herewith the Presentation on performance of the Company for the quarter ended June 30, 2023.

This is for your information and records.

Thanking you,

For **Divgi TorqTransfer Systems Limited**

Sanika Nirgude
Company Secretary and Compliance Officer
M No.: A71466



Enclosure: As above



Divgi TorqTransfer Systems Limited (DTTS)

Corporate Presentation and Business Update for Q1FY24 Financials

Disclaimer and caution statement regarding forward-looking statements



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Updates on new programs

Statement of Profit and Loss (Quarterly)



Particulars (₹ mn)	Q1FY24	Q4FY23	Q-o-Q %	Q1FY23	Y-o-Y %
Income					
Revenue from operations	566	733		636	
Other income	50	26		11	
Total income (I)	616	760	-19%	646	-5%
Expenses					
Cost of raw materials and components consumed	237	299		251	
Decrease/ (increase) in inventories of finished goods and work-in progress	(16)	12		1	
Employee benefits expense	66	56		66	
Finance costs	1	1		0	
Depreciation and amortization expense	36	37		31	
Other expenses	152	174		132	
Total expenses (II)	475	578		482	
Profit before tax (III) = (I - II)	141	181	-22%	164	-14%
Tax expense					
Current tax expenses	37	45		44	
Deferred tax charge / (Credit)	(1)	2		(2)	
Total tax expense (IV)	36	47		42	
Profit for the period (V) = (III - IV)	104	135	-22%	122	-15%

Revenue walk-through - Quarterly

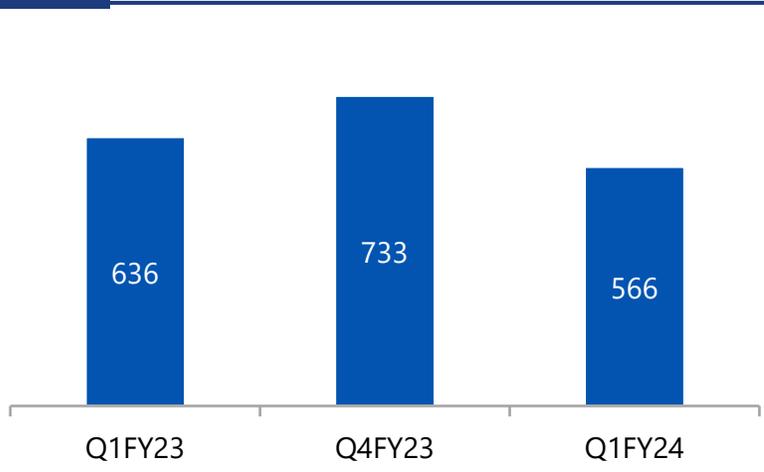


Particulars	Q1FY24		Q4FY23		Q-o-Q	Q1FY23		Y-o-Y
	Nos	(₹ Cr)	Nos	(₹ Cr)	(₹ Cr)	Nos	(₹ Cr)	(₹ Cr)
Transfer Case	12,537	39.07	17,293	54.03	(14.95)	14,289	40.45	(1.37)
NexTrac	864	1.84	816	1.64	0.20	1,652	1.93	(0.10)
ALH	3,430	1.31	2,650	0.99	0.32	4,450	1.62	(0.30)
E-Gear Drive	604	0.68	15	0.05	0.63	4	0.08	0.60
Synchro	21,828	2.24	69,529	3.85	(1.60)	1,45,201	5.53	(3.29)
Components	1,23,883	6.98	1,48,363	8.12	(1.14)	1,93,983	13.08	(6.10)
After Market	3,448	0.45	2,802	0.33	0.11	3,401	0.45	(0.01)
Sale of tools & other operating revenue		3.99		4.33	(0.34)		0.43	3.56
Revenue from operations	1,66,594	56.56	2,41,468	73.34	(16.78)	3,62,980	63.57	(7.01)

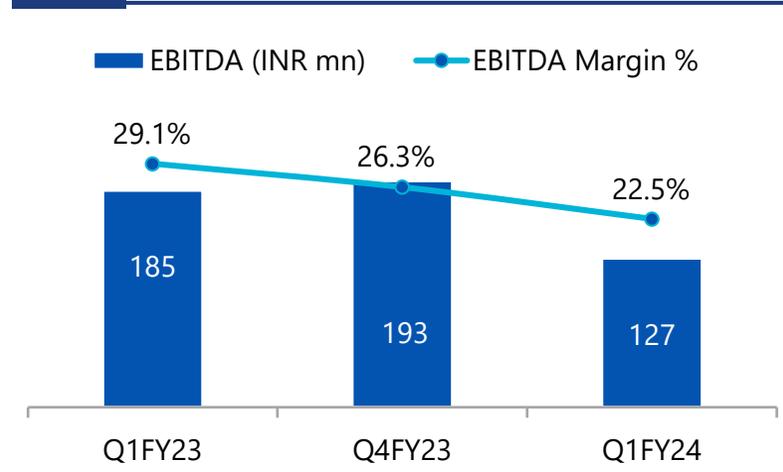
Financial Performance - Quarterly



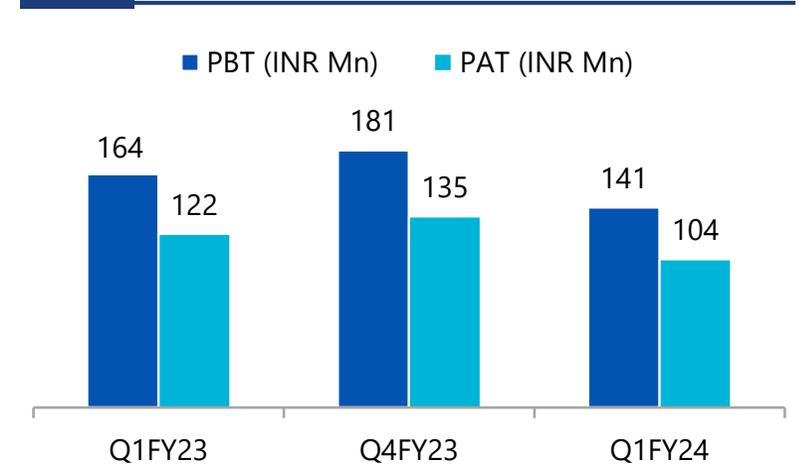
Revenue from Operations (INR mn)



EBITDA and EBITDA Margins

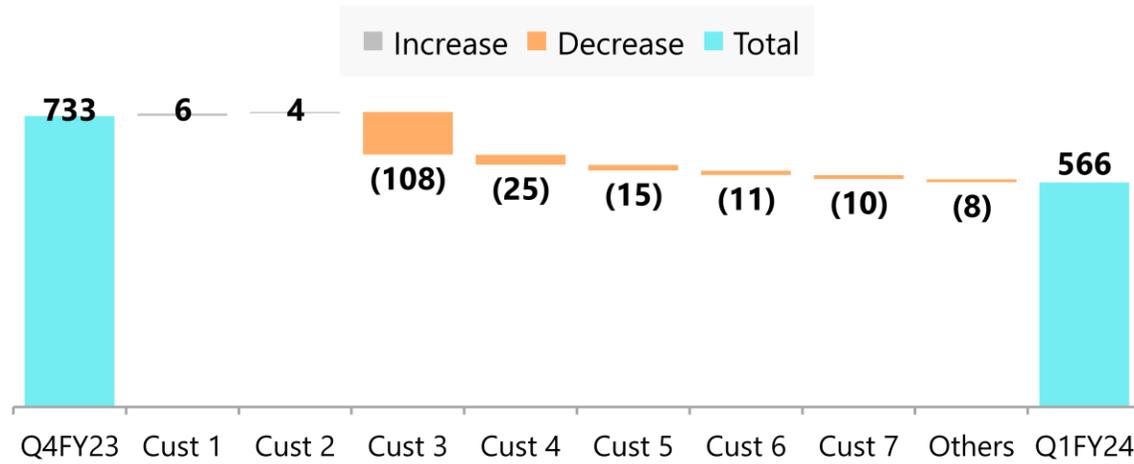


PBT and PAT

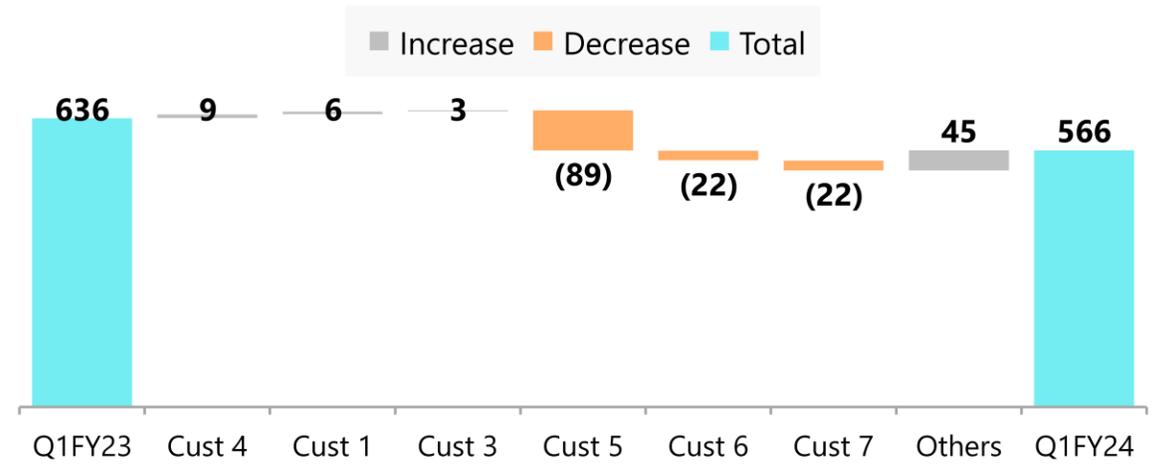


Revenues from Operations

Q1 FY24 vs. Q4 FY23



Q1 FY24 vs. Q1 FY23



- Challenging quarter as revenue during the quarter dropped by ~11% on a yoy basis;
 - Supply chain related issues at 2 of our larger customers in Transfer Case segment has led to change in production priority; some models with higher content per vehicle from us have been de-prioritized temporarily;
 - In our export business, there was a slow down on account of program life cycle changes in US and Mexico and continued impact of Ukraine – Russia conflict
 - Synchro business, end of life cycle and shift to hybrid / EV model

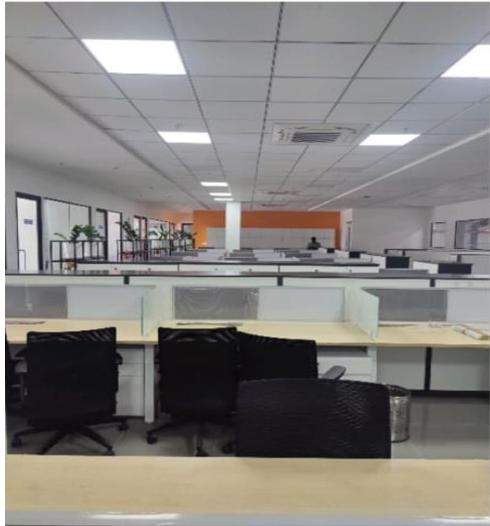
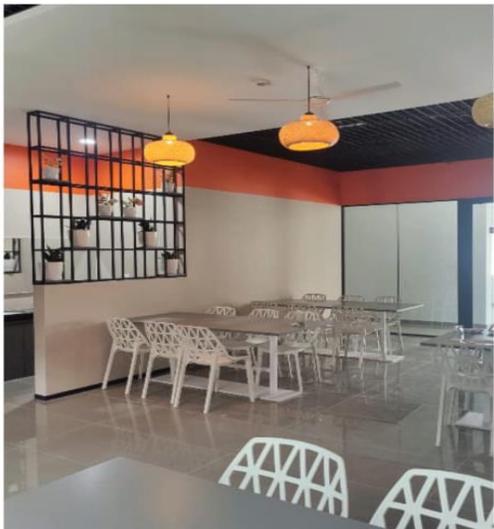
Expect strong recovery driven by

- headwinds in existing business normalizing from Q2FY24;
- Our new facility at Shirwal is expected to become operational in Q2FY24 with EV revenue ramp-up expected thereafter;
- Other EV business expected to become operational by Q4FY24;
- new order wins with lifecycle value of **INR 7,190 million** since April 1, 2023; key order wins are as under:
 - Supply of product for EV model to Mahindra Group of Companies with lifecycle Revenue of INR 2,190 million with expected program life of 5 years
 - Supply of 4WD solutions to Mahindra Group of Companies with lifecycle Revenue of INR 2,100 million with expected program life of 5 years
 - Supply of Manual Transmission components to Mahindra Group of Companies with lifecycle Revenue of INR 1,100 million with expected program life of 5 years
 - Supply of components and Tooling reimbursement thereon to BorgWarner Inc. and its Affiliates with lifecycle Revenue of INR 1,800 million with expected program life of 5 years

State-of-the-art manufacturing facility...



Upcoming facility at Shirwal, Pune



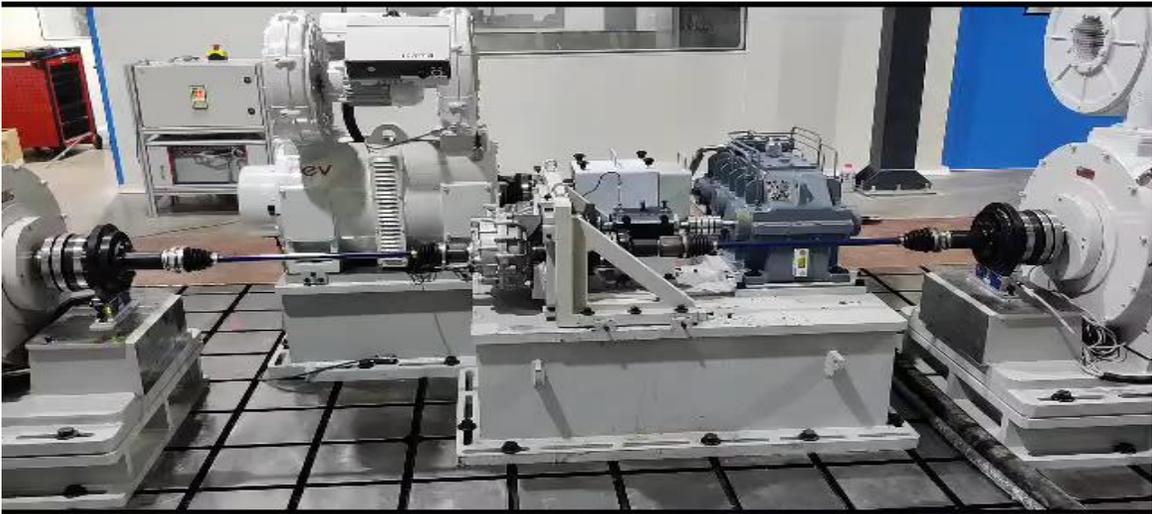
New facility at Sirsi



...housing modern and diverse manufacturing equipment...



...housing modern and diverse manufacturing equipment...



...and a well-equipped Assembly Line



Divgi is the partner of choice for Tata Motors for their EV programme



New order wins with life cycle value of INR 7,190 million

Transmissions for Electric Vehicles



 EV System & Components Business -Life Cycle Revenue of Rs 2190 Mn

Torque Transfer Systems & Torque Coupler



 4WD System Business -Life Cycle Revenue of Rs 2100 Mn

 4WD Export Components Business -Life Cycle Revenue of Rs 1800 Mn

Manual Transmissions & Synchronizers



 Manual Transmission Components Business - Life Cycle Revenue of Rs 1100 Mn

Product Leadership - Like No Other



Product Leadership - Like No Other



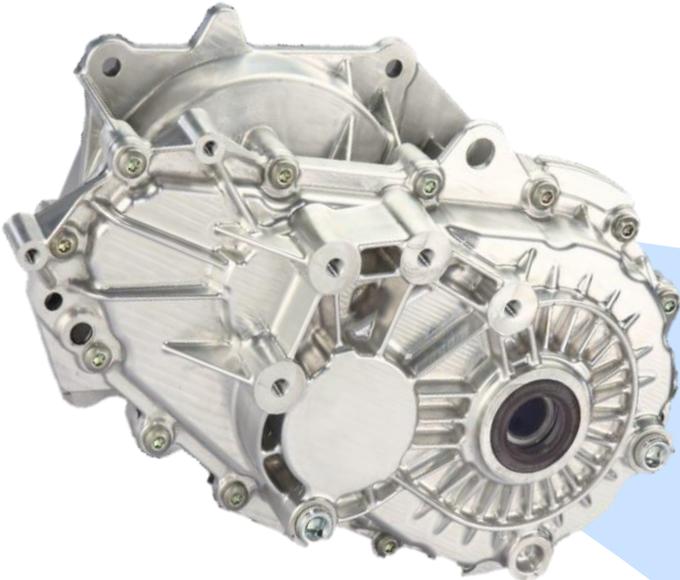
Product Leadership - Like No Other



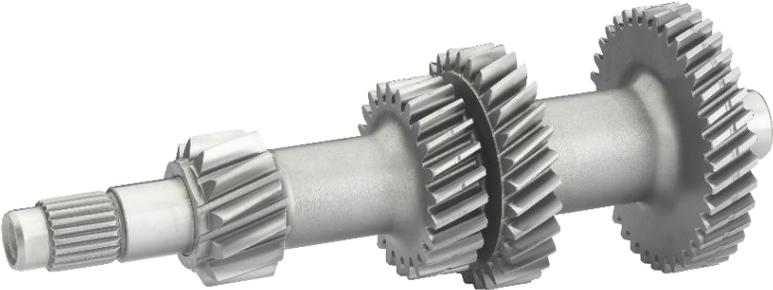
Product Leadership - Like No Other



Product Leadership - Like No Other



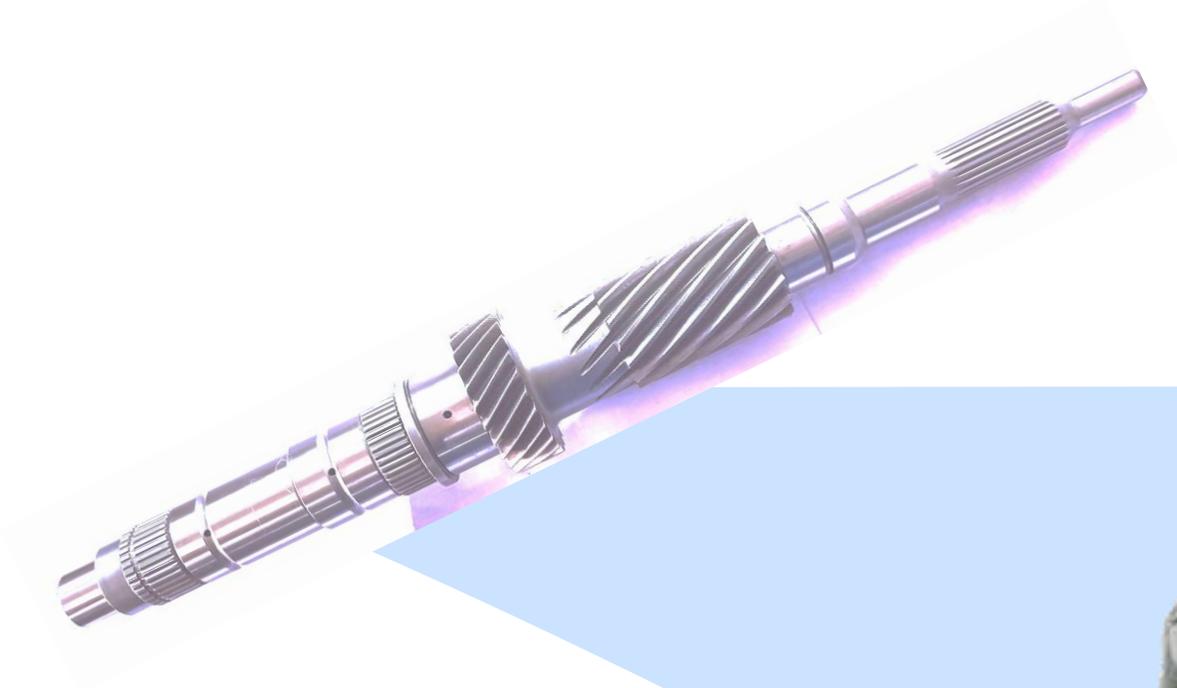
Product Leadership - Like No Other



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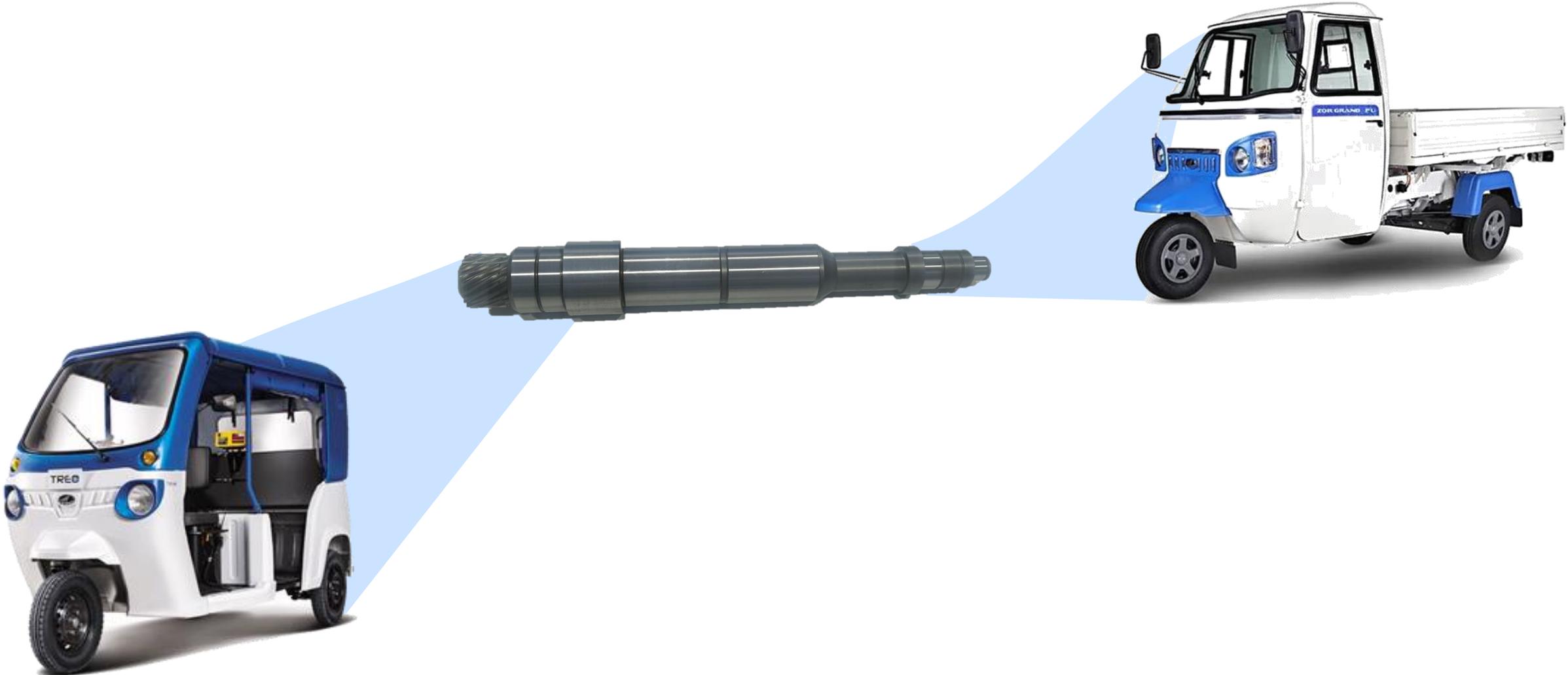
Product Leadership - Like No Other



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Through BW

Strong focus on research and development and advanced in-house hardware and software capabilities

Strategically located manufacturing facilities capable of producing high-precision components meeting system-level design intent

Presence in fast-growing segments



Amongst very few companies who serve both as system-level solution provider as well as component kit supplier

Manufacture and supply a variety of products under the broad categories

Long-term relationships* with marquee domestic and global customers

Experienced Board of Directors & Management Team



Thank You!
